



SuperNOSA Listening Session

February 8, 2023

SuperNOSA Listening Session Agenda

- Welcome
- Multifamily Housing Leadership Update
- Production & Preservation Organizational Structure
- Recap of Recent Funding Opportunities
- SuperNOSA Vision
- Feedback and Q&A

SuperNOSA Listening Session

- This is a Listening Session! An opportunity for the agency to share our vision and get your feedback!
- We Will Not Discuss:
 - Specific Application Requirements in Draft SuperNOSA
 - Specific Funding Amounts Available by Program
 - Transaction-specific Details
 - Anything that would give an applicant an advantage in the competitive SuperNOSA funding round

Multifamily Housing Program Organization Chart



Karissa Stiers
(Acting) Deputy
Administrator

Karissa Stiers
Karrisa.Stiers@usda.gov



Jason Church
(Acting) Assistant Deputy
Administrator

Jason.Church@usda.gov



Laurie Warzinski
(Acting) Field Operations
Division Director

Laurie.Warzinski@usda.gov



Dan Rogers
Production & Preservation
Division Director

Daniel.Rogers2@usda.gov



Michael Resnik
Asset Management Division
Director

Michael.Resnik@usda.gov

Production & Preservation Leadership Team & Updates

Dan Rogers, Director

Carlton Jarratt, Senior Policy Advisor

Stephanie Vergin, Policy Advisor / Credit Sourcing Officer

Alex Renton, Management Analyst

Tonya Boykin, Management Assistant

Processing & Report Review

Jonathan Bell
Division Director

Underwriting

Jason Church
Division Director

Closing Branch

Adam Hauptman
Division Director

Program Support

Abby Boggs
Branch Chief

Michelle O'Meara
Branch Chief
PRR1 (NE & MW)

Scott Pousson
Branch Chief
UWB1 (NE & MW)

Lesley Davis
Branch Chief
Team 1 (NE & MW)

Katrina Mosely
Branch Chief
PRR2 (South & West)

Yvette Spriggs
Branch Chief
UWB2 (South & West)

Jennifer Dillard
Branch Chief
Team 2 (South & West)

SuperNOSA Listening Session (Cont'd)

- NOSA: Notice of Solicitation of Applications
- NOFA: Notice of Funding Availability (or Funds Available)

SuperNOSA Listening Session

Start at the Start: Status of P2 NOFAs and NOSAs

NOSA / NOFA	Open / Close	Status
Off-Farm Labor Housing New Construction Round 1 NOSA	COMPLETE: Awards Announced 9/2021	Complete
Off-Farm Labor Housing New Construction Round 2 NOSA	COMPLETE: Applicants Notified 6/2022	Complete
Off-Farm Labor Housing New Construction Round 3 NOSA	Published 4/21, Pre-applications Due 7/15/22	Closed, Applications Received, Under Review, Awards ~April 2023
MFH NP Transfer Tech Assistance Grant NOFA	COMPLETE: Awards Announced 7/2022	COMPLETE
FLH Technical Assistance Grant NOFA	COMPLETE: Awards Announced 7/2022	COMPLETE
Off-Farm Labor Housing Repair NOFA	COMPLETE: Awards Announced 11/2022	COMPLETE
MPR No-Cost Debt Deferral NOSA	COMPLETE: Awards Announced 8/2022	COMPLETE
Section 538 Guaranteed Loan Program NOSA	Ongoing Applications / Rolling	

SuperNOSA Listening Session: Historic Issues

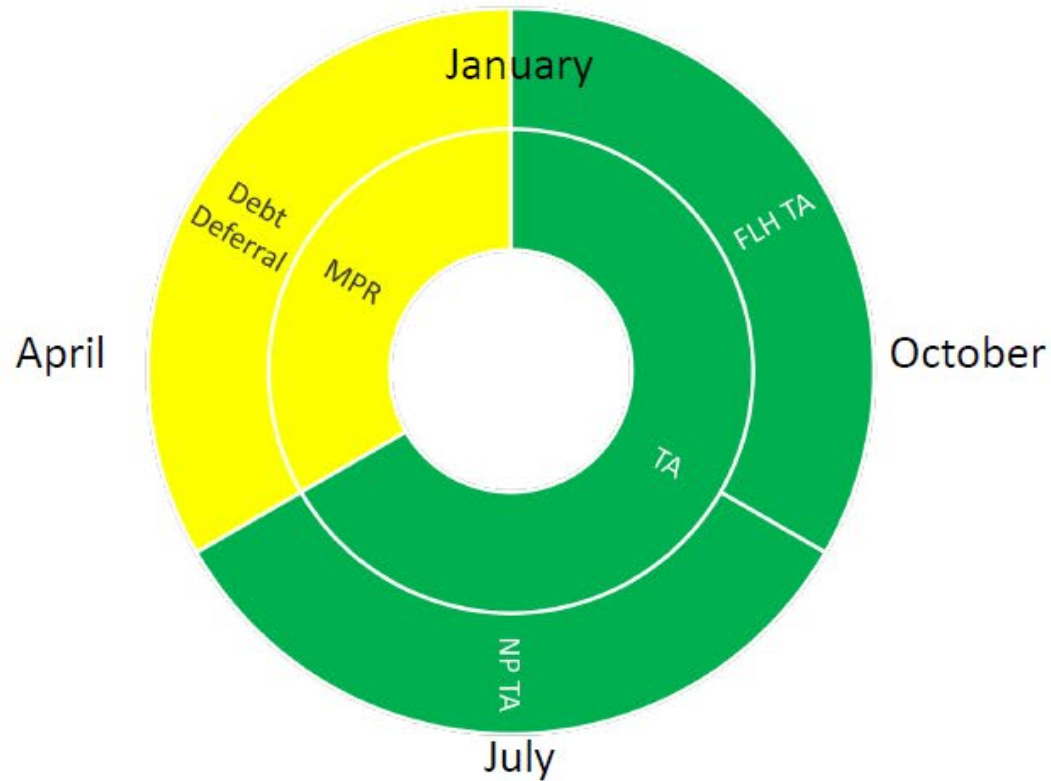
Summary of Historic Issues: In the last 18 months, MFH has issued seven individual NOFAs / NOSAs, each identifying either a single use (new construction, repair, debt deferral, technical assistance, etc.) or single program (Farm Labor Housing, Section 515, MPR).

These NOFA/NOSAs were issued sporadically throughout the CY / FY, as they were able to be created and approved, with little correlation to strategic timing related to:

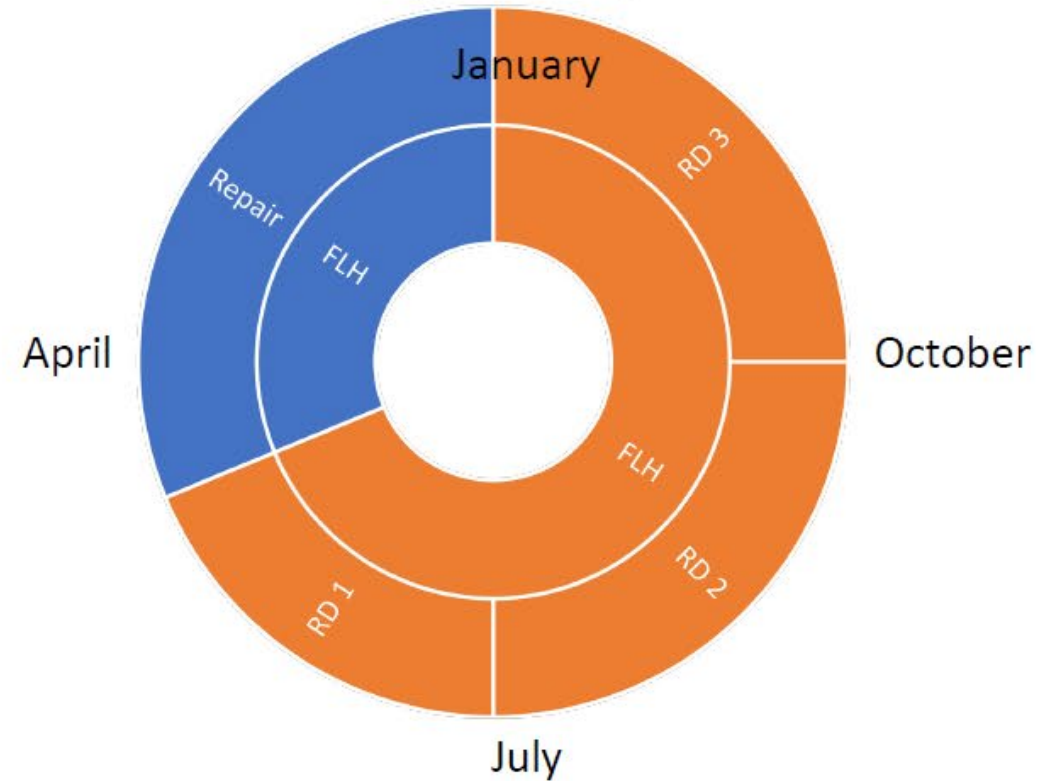
- Programmatic obligation requirements of funds,
 - Industry development & application cycle schedules, and
 - Competing internal workloads.
-
- This resulted in feedback from the industry related to:
 - Prolonged processing timeframes,
 - Lack of compatibility with other public funding rounds,
 - Lack of execution predictability,
 - Questions related to transparency, and
 - Internal strife manifesting from simultaneous funding rounds in various stages, all with various processing deadlines, that compete against normal P2 pipeline processing requirements.

SuperNOSA Listening Session Snapshot of Funding Opportunities

TA and MPR Rounds



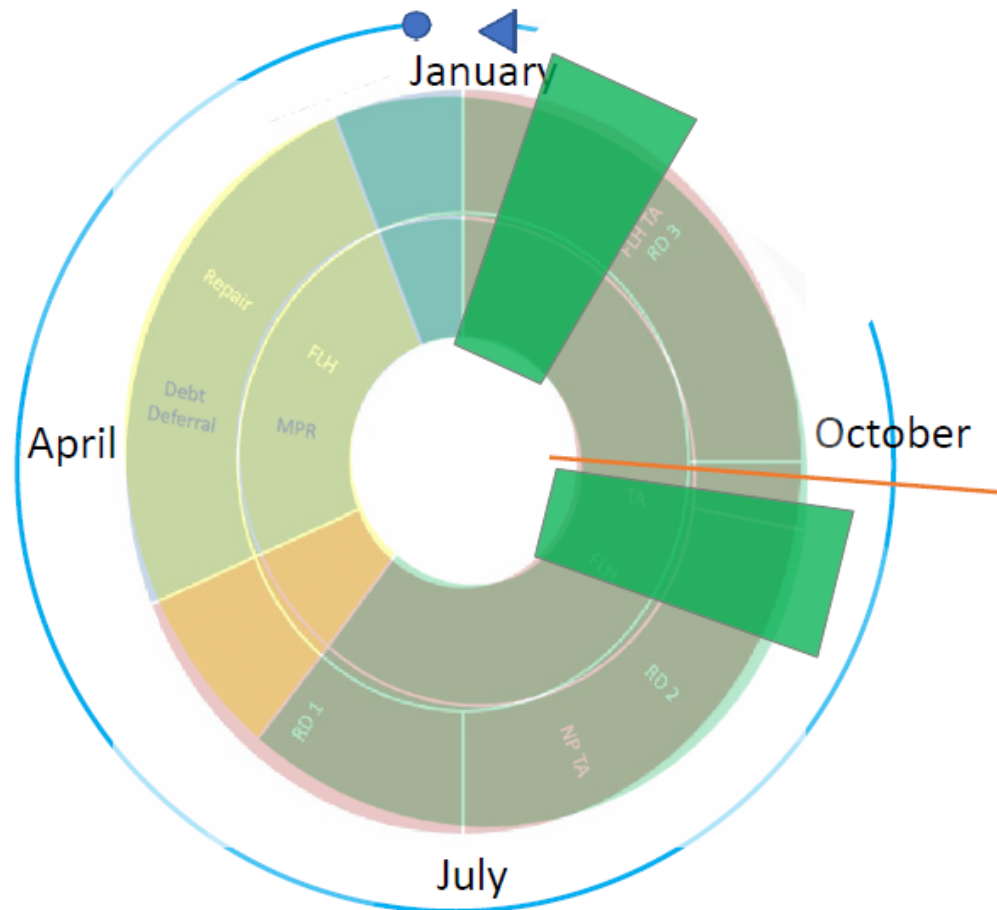
FLH NC Rd 1, 2, 3 and Repair Rounds



SuperNOSA Listening Session

Snapshot of Funding Opportunities / Business Cycle Overlap

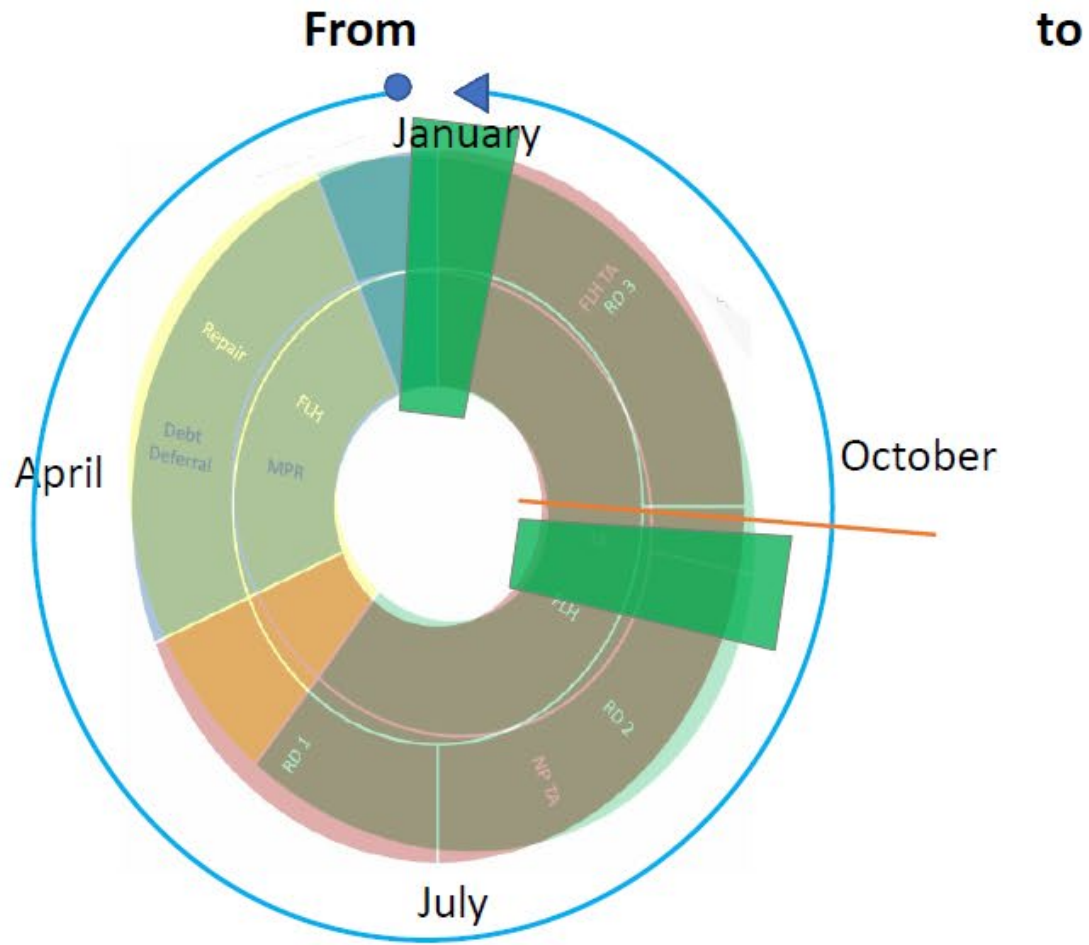
Production & Preservation Funding Rounds



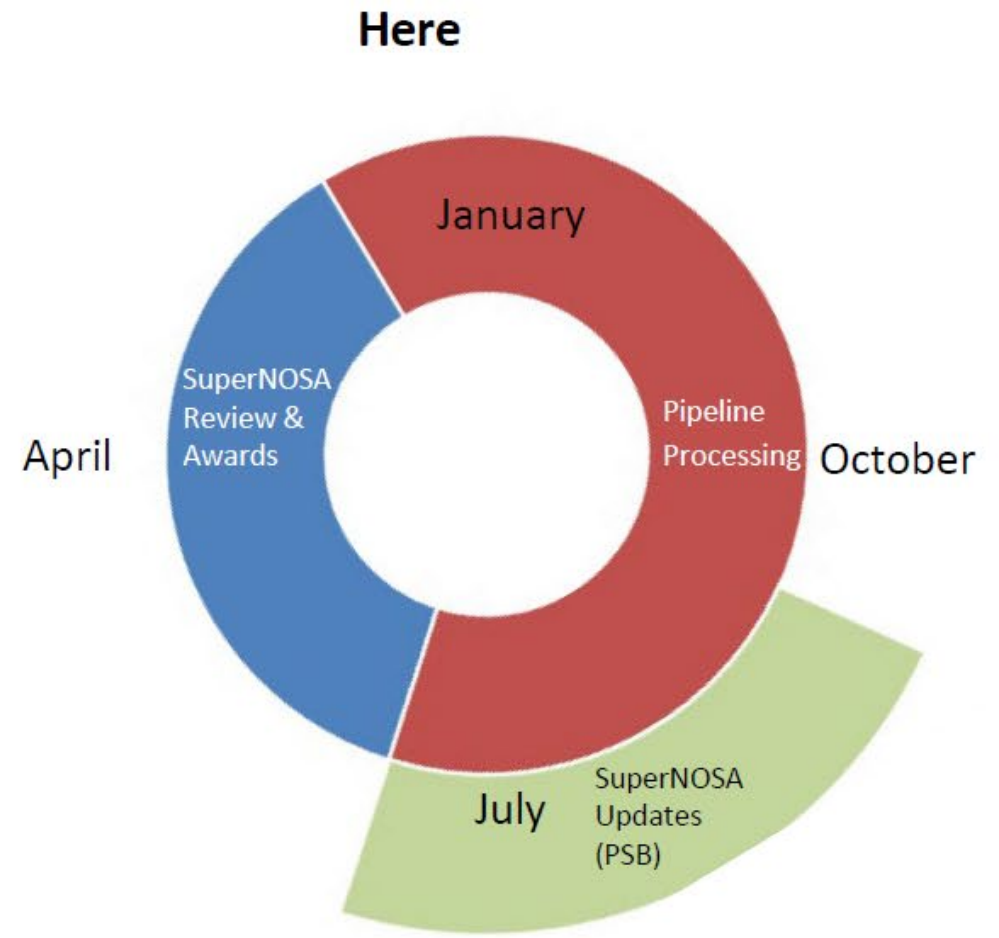
Seven NOFA/NOSAs

- Various Drafting / Clearance Processes
- Various application cycles
- Various application review timeframes
- Various application requirements
- Various Obligation Deadlines (No-year vs. FY)
- **NOSA / NOFA & Pipeline Processing**
- **Heavy Loan Closing Volume**
- **FYE Obligation Deadline**

SuperNOSA Listening Session Where We Want to Go!

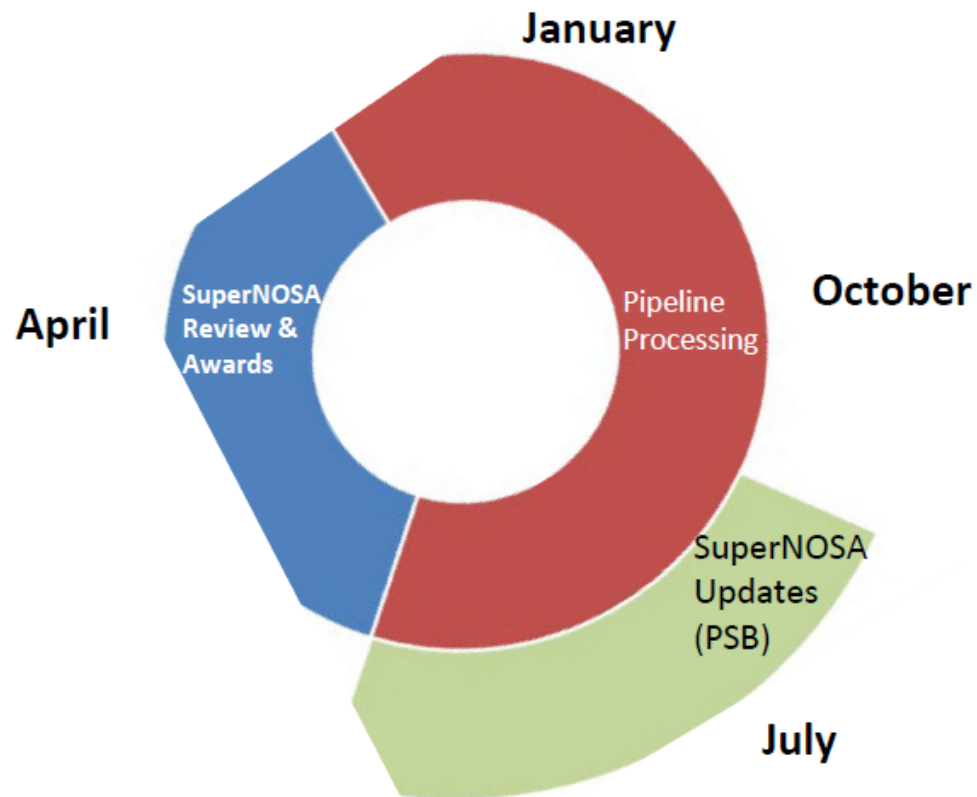


to



SuperNOSA Objective

To create and issue a single SuperNOSA that consolidates capital programmatic uses (new construction, preservation, repair / rehabilitation of existing assets) and MFH funding sources (515, FLH, MPR).



Single SuperNOSA

- Single application cycle
- Single review timeframe
- Consistent application requirements
- Aligned Obligation Cycle
- Dedicated Pipeline Processing
- Dedicated NOSA Update Process
 - Off the Shelf SuperNOSA

SuperNOSA Objective: To create and issue a single SuperNOSA that consolidates programmatic uses (new construction, preservation, repair / rehabilitation of existing assets) and MFH funding sources (515, FLH, MPR).

The SuperNOSA will:

- Consolidate the internal drafting and clearance process required by each individual NOSA/NOFA:
 - This is approximately a 4-5 month process for each NOSA/NOFA,
 - Previous model required full attention of Program Support Branch throughout the year,
 - Will be consolidated into a single one-time 3-month drafting and review process for all funding opportunities.
- Consolidate and implement consistent:
 - Repair and Preservation standards & requirements for 515, FLH, & MPR
 - New Construction standards & requirements for 515 and FLH
 - Application requirements for all resources (including 3rd party reports)
- Give the industry:
 - Transparent and predictable annual NOSA schedule to prepare applications for RD funds,
 - Shorten the application cycle by approximately 3 months by eliminating “pre-application” process
 - Ability to forecast and procure 3rd party reports ahead of NOFA opening
 - Apply prior year’s Technical Assistance to help prepare complete applications with a high level of readiness
- Give the agency:
 - An “Off The Shelf” SuperNOSA for usage in future years, with annual fine tuning (appropriations and Administrative Priorities)
 - A predictable “application processing” schedule each year that aligns with FYE programmatic obligation requirements
 - A predictable portion of the year dedicated to pipeline processing to align with CYE closing volume

SuperNOSA Objective: To create and issue a single SuperNOSA that consolidates programmatic uses (new construction, preservation, repair / rehabilitation of existing assets) and MFH funding sources (515, FLH, MPR).

The SuperNOSA will:

- Establish Standards That Strengthen Quality of Applications
 - Applications with uncurable issues will not continue processing.
 - Applications that were not funded will receive consultation to help prepare for next funding opportunity
- Enhance Compatibility With Other Funding Sources
 - Allow RD conditional commitments to be used as leverage in other local, state, and federal funding rounds
- Enhance Transparency of Funding Decisions
 - All scoring and awards will be posted.
 - All applications that were not funded will receive consultation identifying deficiencies.

Next Steps!

- **Timing: Spring 2023**
- **We want to hear from you!**
- MFH.ProgramSupport@usda.gov