## **RESP Evaluation Criteria Checklist**

|   | <u>Criteria</u>  | <u>Criteria</u><br><u>Met?</u> |
|---|--|--------------------------------|
| ٠ | Identify Contact Person  |                                |
| ٠ | Loan Amount Requested  |                                |
| ٠ | Tax Identification Number  |                                |
| • | Type of Legal organization of the eligible entity  |                                |
| • | Verify the rural nature of the area to be<br>served by the eligible entity with RESP<br>funds.   |                                |
|   | <ul> <li>Counties or areas served by the<br/>eligible entity</li> </ul>  |                                |
|   | <ul> <li>Identify the population in served<br/>areas.</li> </ul>   |                                |
|   | Financial status statements  |                                |
| • | DUN & Bradstreet number  |                                |
| • | Dollar amount of net assets  |                                |
| • | Balance sheet for the last 3 years.  |                                |
| • | Evidence of performance measures and<br>indicators for the 5 complete years prior to<br>submission of loan application if the total<br>loan amount requested is exceeds \$5<br>million dollars |                                |
|   | Program Description  |                                |
| • | 5 pages or less?   |                                |
| • | Description of service to residential consumers*   |                                |
| • | Description of service to small businesses<br>consumers*   |                                |
| • | Is the overall program aimed at helping<br>rural families and small businesses to<br>reduce their energy cost or usage? How?   |                                |
| • | Identify Staff or contractors that will be<br>implementing the energy efficiency<br>program and their credentials  |                                |
|   | Implementation Plan  |                                |
| • | Marketing strategy of EE Program identified?   |                                |
| • | Identify how the applicant will operate the relending process  |                                |
| • | Has the applicant provided a schedule<br>showing sources and uses of funds to<br>implement the EE Program?   |                                |

| • | Identify other relevant information<br>showing its expertise implementing EE<br>Programs at the scale sought with RESP<br>funding  |  |
|---|--|--|
| • | Are the energy efficiency measures considered commercially available technologies?   |  |
| • | List of energy efficiency measures that will be implemented  |  |
| • | Are the energy efficiency measures likely<br>to be categorically excluded from an<br>environmental standpoint?   |  |
| • | Does applicant demonstrate that the<br>energy efficiency measures chosen are<br>conducive to a ten year consumer payoff?   |  |
| • | Provide a brief description of the<br>processes, procedures, and capabilities to<br>quantify and verify the reduction in energy<br>consumption or decrease in the energy<br>costs of Qualified consumers |  |

\*Must provide service to a rural small business or rural families. You can provide service to both, but service to at least one of these groups is required.