

## CHAPTER 10: CREDIT ANALYSIS

### 10.1 INTRODUCTION

This chapter discusses the Agency's criteria to assess and document the credit history of a loan file. Credit requirements may vary for loans originated with the assistance of the Guaranteed Underwriting System (GUS) as compared to those manually underwritten. Lenders may impose additional criteria/overlays at their discretion.

### 10.2 CREDIT ELIGIBILITY REQUIREMENTS

Lenders must review the credit history of an applicant, as applicable, to determine an ability and willingness to meet their debt obligations.

The following adverse credit items will render an applicant ineligible for a guaranteed loan:

- Presently delinquent non-tax Federal debt;
- Presently delinquent court ordered child support payments **subject to the collection by an administrative offset** unless the applicant has brought payments current, the debt is paid in full, or otherwise satisfied by a documented release of liability;
- Presently delinquent court ordered child support (**not subject to an administrative offset**) unless the applicant has an approved repayment agreement in place with three timely payments made prior to loan closing, the arrearage is paid in full prior to loan closing, or a release of liability is documented; and
- CAIVRS Claim: An applicant that will be a party to the loan does not have a clear "A" Credit Alert Verification Reporting System (CAIVRS) response.

Refer to Attachment 10-A "Credit Matrix" for additional information.

### **10.3 CREDIT REPORT REQUIREMENTS**

Credit reports utilized to underwrite guaranteed loans must be from a recognized credit repository that is not affiliated with the lender. Eligible credit reports include:

- Automated Merged Credit Reports: Also known as multi-merged (MMCR) and three-repository merged (TRMCR); and
- Residential Mortgage Credit Report (RMCR).

All credit reports must meet the requirements of Fannie Mae, Freddie Mac, HUD, or VA, which include but are not limited to the following:

- Be no more than 120 days old on the day of loan closing;
- Be accurate and complete;
- Provide an account of the credit history and public record information for each applicant who is a party to the note;
- Be submitted as an original document, either the original electronic version or the printed report delivered by the credit reporting agency;
- Have no whiteouts, erasures, or alterations;
- Indicate the name and address of the consumer reporting agency;
- State the primary repository where specific information was pulled for each account listed; and
- Show the name of the party that ordered the report.

Lenders may follow credit repository guidelines, lending laws, etc. to determine if joint applicants must have separate credit reports. USDA does not require unmarried applicants to be on one credit report, loan application, Form RD 3555-21, etc. Applicants must ensure credit data frozen at any credit repository is made available.

**10.4 CREDIT REPORT VERSIONS**

The following table lists credit scoring models that are recognized by the Agency's Guaranteed Underwriting System (GUS) and must also be used to manually underwrite guaranteed loans.

<b>Scoring Model Source</b>	<b>Description</b>	<b>Scoring Model Code</b>
Experian	Experian/Fair Isaac risk Model v3	15
Experian	New Experian Fair Isaac Model (FICO II)	6
Equifax	Beacon 5.0	13
Equifax	Beacon 96	3
Transunion	FICO Risk Score Classic (04)	14
Transunion	FICO® Risk Score, Classic (98)	9

## ATTACHMENT 10-A

### CREDIT MATRIX

Credit guidance: 3555.151(i)

#### CONSIDERATIONS FOR CREDIT ANALYSIS

##### **ALL GUARANTEED LOANS:**

If the lender is aware of any potential derogatory or contradictory information that is not part of the data submitted to GUS, or if there is any erroneous information in the data submitted to GUS, the loan must be manually downgraded.

#### CREDIT ALERT VERIFICATION REPORTING SYSTEM (CAIVRS)

CAIVRS is a Federal government wide repository to file and report delinquent and/or defaulted claims on individuals that were paid on their behalf.

CAIVRS may return the following results:

- A: Approved by CAIVRS (no issues exist)
- B: Multiple cases from one or more Federal agencies
- C: Claim filed
- D: Default on loan
- F: Foreclosure of loan
- J: Judgment filed

**An “A” response is the only acceptable result for an applicant to be eligible for a guaranteed loan.**

##### **CAIVRS in GUS:**

- GUS will automatically retrieve the CAIVRS response for each applicant when the Borrower Information application page is saved. If the automatically retrieved CAIVRS response is not an “A” response, the lender must obtain evidence of an “A” CAIVRS response outside of GUS. This documentation must be uploaded as part of a complete loan application submission of the GUS application to USDA. The CAIVRS response cannot be overwritten or revised within GUS. USDA will retrieve and confirm an “A” CAIVRS response when the loan file is processed in the Agency’s internal Guaranteed Loan System (GLS).
- If the CAIVRS system is unavailable at the time the lender initially completes the Borrower Information Application page, the user may manually retrieve the CAIVRS response by accessing the GUS Assets and Liabilities Page, under the CAIVRS Information section. Lenders can select the HUD CAIVRS hyperlink to access the CAIVRS website directly. The CAIVRS number retrieved in this manner must be manually entered into the applicable CAIVRS Number block.

## CREDIT ALERT VERIFICATION REPORTING SYSTEM (continued)

### **Manually Submitted Files without GUS:**

- Lenders must obtain and document an eligible CAIVRS response and include this evidence in a complete loan submission to USDA.

### **ALL GUARANTEED LOANS:**

CAIVRS is not the only source to report a delinquent Federal debt. A delinquent Federal debt identified on the credit report, public records, or equivalent, must be investigated by the lender to determine if the debt is valid, paid in full, or the creditor has issued a release of liability.

**An applicant with a delinquent non-tax Federal debt is ineligible for a guaranteed loan.**

## CREDIT SCORES AND VALIDATION

A credit score is a statistical number that evaluates an applicant's creditworthiness based on their credit history. The credit score considers payment history, amounts owed, percentage of credit used, length of credit history, types of credit, and newly acquired credit.

### **GUS Loans:**

GUS will determine the acceptable credit score to be used for the underwriting recommendation for Accept, Refer, and Refer with Caution recommendations.

### **GUS Accept/Accept with Full Documentation files:**

**No credit score validation is required.**

### **Manually Underwritten Loans without GUS:**

**Credit score validation is required.**

Lenders must select the middle of three scores, the lower of two (a repeating score may be used), or the single reported score. A credit report with no score must refer to non-traditional tradeline requirements.

### **Validate Credit Score - GUS Refer, Refer with Caution, and Manually Underwritten files:**

One applicant whose income and/or assets is used to originate the loan must have a validated credit score. This applicant must have two tradelines on the credit report that have been/were/are open for 12 months based on the date the account was opened as stated on the credit report. A validated score does not indicate the applicant has an acceptable credit history. A validated score confirms that one applicant has an eligible minimum credit history.

### CREDIT SCORES AND VALIDATION (continued)

The following tradelines are eligible to validate the credit score and may be open, closed, and/or paid in full, when a payment history is reflected: loans (secured/unsecured), revolving accounts, installment loans, credit cards, collections, charge-off accounts, etc.

Lenders may use an authorized user account to validate the credit score when one of the following is met:

- The tradeline is owned by another applicant on the mortgage loan application;
- The owner of the tradeline is the spouse of the applicant; or
- The applicant can provide evidence that they have made payments on the account for the previous 12 months prior to submission to the Agency.

Public records (bankruptcy, foreclosure, tax liens, judgments, etc.), disputed, and self-reported accounts are ineligible tradelines for credit validation.

#### Common Scenarios:

- A. Only one eligible tradeline on the credit report? Non-traditional tradelines may be verified to meet the cumulative tradeline number requirement.
- B. No eligible tradelines on the credit report? One applicant whose income or assets are used to underwrite the loan must have an eligible non-traditional credit history.

Refer to the Nontraditional credit section of this matrix for guidance.

GUS Refer, Refer with Caution, and manually underwritten files are not eligible for debt ratio exceptions if:

1. There is not one applicant with a validated score using traditional tradelines on the credit report, **or**
2. The file requires non-traditional credit tradelines.

### CREDIT INQUIRIES/RECENT DEBTS/UNDISCLOSED DEBTS

A credit inquiry is a request by an institution for credit report information. A hard inquiry is requested when an applicant is seeking credit and completes a credit application. Hard inquiries are typically listed on the credit report and factored into the credit score. A soft inquiry is not included on the credit report and does not result in a new credit/debt. Soft inquiries may include a free annual credit report, companies developing marketing lists, prequalification offers, etc.

Inquiries for credit made by the applicant(s) 90 days before the date of the credit report must be investigated to determine if new credit accounts were opened. Lenders must retain documentation in their permanent loan file to support newly identified debts.

**CREDIT INQUIRIES/RECENT DEBTS/UNDISCLOSED DEBTS (continued)**

**GUS Accept/Accept with Full Documentation files:**

**No downgrade is required.**

New installment or revolving accounts that are not reflected on the credit report in GUS and/or are not listed on the loan application but discovered during the mortgage loan application process must be manually entered on the GUS Assets and Liabilities page under the Liabilities – Credit, Cards, Other Debts and Leases that You Owe section.

**GUS Refer, Refer with Caution, and Manually underwritten files:**

New installment or revolving accounts that are not reflected on the credit report in GUS and/or are not listed on the loan application but discovered during the mortgage loan application process must be manually entered on the GUS Assets and Liabilities page under the Liabilities – Credit, Cards, Other Debts and Leases that You Owe section or on the loan application for non-GUS loans.

**CREDIT EXCEPTIONS**

Credit repayment issues do not always reflect an inability or unwillingness to meet financial obligations. When evidence of significant derogatory credit is present, lenders may consider extenuating circumstances and determine if the applicant is creditworthy. The lender's underwriter must use prudent underwriting judgment to evaluate loan requests that include significant derogatory credit. Refer to guidance in this Chapter to determine if a credit exception is required.

**GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

GUS has determined the credit is an acceptable risk. Confirm the GUS Declarations page is accurately completed for each applicant.

**GUS Refer, Refer with Caution, manually underwritten files:**

**Credit exception is required.**

The credit exception must include the lender's documented rationale on the underwriting transmittal summary or similar underwriting form. The rationale must meet the following:

- The circumstances that led to the derogatory credit were temporary in nature, beyond the applicant's control, and due to the current employment/financial/health of the household are unlikely to recur. Examples include but are not limited to temporary loss of job/unemployment, delay or reduction in benefits, illness, divorce, dispute over payment for defective goods or services, etc.; and

### CREDIT EXCEPTIONS (continued)

- The applicant must provide documentation to the approved lender for their permanent loan file that supports the extenuating circumstances; and
- The approved lender must explain their rationale for issuing the credit exception (identified compensating factors, etc.) and why the applicant(s) remains an acceptable credit risk. The applicant's explanation along with the supporting documentation must be consistent with other information in the file and retained in the lender's permanent loan file (**the documentation may be requested for Agency review**).

USDA does not approve the lender's credit exception. Lenders are responsible for their credit decision. Previous USDA losses, delinquent non-tax Federal debts, delinquent child support, and ineligible CAIVRS results are not eligible for lender approved credit exceptions.

### NON-TRADITIONAL CREDIT

Applicants that do not have a traditional credit history with a validated credit score, or no credit score may document their willingness to pay debt obligations through alternate sources. The use of a non-traditional credit history is not a reason to deny a loan. Regardless of the GUS recommendation, it is the approved lender's responsibility to review and determine the loan meets Agency guidelines and is an acceptable credit risk.

**Applicants with a 12-month Verification of Rent (VOR):** Two tradelines are required: The VOR plus one additional tradeline. This tradeline must be an eligible traditional tradeline from the credit report with a 12-month history or an eligible non-traditional tradeline.

**Applicants with no rent history:** Three tradelines are required. Tradelines may be a combination of traditional tradelines from the credit report with 12-month history or eligible non-traditional tradelines.

Non-traditional credit may be documented as 1. A Non-Traditional Mortgage Credit Report (NTMCR), 2. Self-Reported tradelines on a traditional credit report, or 3. Evidence from third party verifications, canceled checks, money order receipts, electronic payments, payment histories from the creditor/company, bank statements that clearly identify debit payments for the service/product, etc. which demonstrate credit was extended to the applicant.

An eligible non-traditional tradeline must have a 12-month history and cannot have been closed more than 6 months prior to loan application. Examples of acceptable non-traditional credit sources include but are not limited to:

- Rent or housing payments;



### NON-TRADITIONAL CREDIT (continued)

- Utility services: gas, electric, water, land-line telephone service, or cable TV (services should not be included in rent payments);
- Insurance payments: automobile, life, household, renter's insurance, medical supplements. Premiums paid through payroll deduction for employee offered coverage of plans are ineligible. Premiums paid quarterly or annually are acceptable when the payment(s) provide 12 months of coverage.
- Childcare: licensed childcare providers may provide documentation to support the date of enrollment, dates of fees paid, etc. Bank statements to support cash withdraws or handwritten receipts are not acceptable.
- School tuition;
- Payments to local stores (car dealerships, department/furniture/appliance stores, specialty stores);
- Payments for uninsured portions of medical bills;
- Internet or cell phone services;
- Automobile leases;
- Personal loans with repayment terms in writing, supported with canceled checks, money order receipts, or electronic payment receipts;
- Monthly subscription services, gym memberships, etc. when they can be adequately verified in accordance with this section;
- 12 month documented history of savings that demonstrate regular deposits which equal three months of proposed mortgage (PITI) payments that will be retained as cash reserves post-closing;
- Any other reference that gives insight into the applicant's willingness to make periodic payments on a regular basis for recurring credit obligations.

Debts that are obligatory, when credit was not extended to the applicant (such as child support, alimony, garnishments, court ordered debts), are not eligible non-traditional credit tradelines.

Simply meeting the minimum tradelines for non-traditional credit should not be the sole basis for approval. The approved lender's underwriter is responsible for analyzing the complete file when making an underwriting decision.

Applicants that utilize non-traditional credit to qualify for a guaranteed loan are not eligible for debt ratio waivers.

### OVERDRAFT/NON-SUFFICIENT FUNDS (NSF)

**No credit exception is required.**

An overdraft fee is a fee resulting from the processing of a debit transaction that exceeds the account balance. A non-sufficient funds (NSF) fee is a fee resulting from the initiation of a transaction that exceeds the account balance if the financial institution declines to make the payment.

#### **OVERDRAFT/NON-SUFFICIENT FUNDS (NSF) (continued)**

Multiple overdraft or NSF fees are not considered significant derogatory credit. However, reoccurring overdraft/NSF fees could have a negative impact on the applicant's credit accounts and repayment of the proposed mortgage debt. Therefore, the lender should evaluate the frequency of the NSF fee occurrences and the amount of the overdrafts in their credit decision.

Lenders may choose to include these fees in the applicant's monthly debt if they determine the fees are occurring regularly. Overdraft or NSF fees manually added to the Asset and Liabilities GUS application page will not result in a manual downgrade of a GUS Accept/Accept with Full Documentation file underwriting recommendation.

#### **RECENT/UNDISCLOSED DEBTS/INCREASED BALANCE OF EXISTING DEBTS IDENTIFIED AFTER A CONDITIONAL COMMITMENT IS ISSUED**

Lenders may discover new debt(s)/increased payments of existing debts/etc. after USDA issues a Conditional Commitment (Form 3555-17/17E) but prior to loan closing. These debts/payment amounts were not part of the loan application submitted to USDA. Examples of these debts include but are not limited to installment debts, revolving credit lines, real estate taxes, final homeowner's insurance premiums, etc.

##### **Cumulative debt amount of \$50 or less:**

When the additional monthly amount(s) of the new/increased debt(s) does not exceed \$50, the lender may retain the issued Conditional Commitment. The lender must retain all documentation to support the new/increased debt(s) and payment(s) in the permanent loan file. **No further action is required.**

##### **Cumulative debt amount of \$51 or more:**

Lenders must request the GUS loan to be released by USDA. Lenders must enter the new/increased debt(s) and payment amount(s). The lender must retain all documentation to support the data entries. A new preliminary underwriting submission must be completed to confirm the GUS underwriting recommendation. Lenders must upload documentation as applicable and complete a new final underwriting submission to USDA. USDA will issue a new Conditional Commitment. Lenders cannot close loans without a valid Conditional Commitment.

## CREDIT ACCOUNTS AND ADVERSE CREDIT

### AUTHORIZED USER ACCOUNTS (AU)

An authorized user is a person who has permission to use another person's credit card/line of credit but is not legally responsible for payment of the debt.

Lenders are not required to include monthly payments for an AU account in an applicant's debt ratio. A closed AU account requires no consideration. An AU account that is classified as "terminated" is considered a closed tradeline.

Lenders may continue to include the monthly debt at their discretion, if they determine the applicant is making the payment.

AU accounts and credit score validation for GUS Refer, Refer with Caution, and manually underwritten loans is addressed in the Credit Scores and Validation section.

### CHAPTER 7 BANKRUPTCY (BK)

Chapter 7 of Title 11 of the U.S. bankruptcy code controls the process of asset liquidation. A trustee is appointed to liquidate nonexempt assets to pay creditors. After the proceeds are exhausted, the remaining debt is discharged.

If the Chapter 7 BK absolved a mortgage debt, the applicant is not legally liable to repay unless the debt was reaffirmed. Foreclosure action post BK discharge is against the property, not the applicant, to allow the lender to obtain title. However, until the property is fully titled to the lender, the applicant remains responsible for real estate taxes, home insurance premiums, HOA fees, special assessments, and similar debts.

A Chapter 7 BK discharged more than 36 months at the time of submission to the Agency is not considered adverse credit. For a bankruptcy that has been dismissed, or not completed, the lender will need to evaluate the overall credit profile to determine if a credit exception is applicable.

#### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

GUS may render an Accept underwriting recommendation for loan files that have been discharged from Chapter 7 BK less than 36 months.

**CHAPTER 7 BANKRUPTCY (continued)**

**GUS Refer, Refer with Caution, and manually underwritten files:**

**Credit exception is required.**

A Chapter 7 BK discharged within the previous 36 months is considered significant derogatory credit. If the approved lender determines the applicant(s) is creditworthy when their Chapter 7 BK has been discharged less than 36 months, a credit exception is required. Refer to the Credit Exception section for guidance. Include applicable items in the debt ratio unless evidence confirms the applicant is no longer in ownership. Lenders must retain documentation in their permanent loan file.

**CHAPTER 11, 12, OR 13 BANKRUPTCY (BK)**

Chapter 11, 12, and 13 U.S. bankruptcy proceedings allow the debtor to reorganize their finances and debt payments under the supervision and approval of the court. An impartial trustee consolidates the debt and distributes money to each creditor. For a bankruptcy that has been dismissed or not completed, the lender will need to evaluate the overall credit profile to determine if a credit exception is applicable.

**Plan in Progress -**

An applicant with a Chapter 11, 12, or 13 BK in progress must meet the following:

- All required payments have been made on time; and
- The applicant has written permission from the bankruptcy court/trustee to enter into a mortgage transaction. If the bankruptcy court/trustee does not review or issue permissions, the creditor may determine if the applicant is an acceptable credit risk.

Confirm all payment amounts for the Chapter 11, 12, or 13 BK are included on the Asset and Liabilities application page in GUS or on the loan application.

**GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

GUS may render an Accept underwriting recommendation. No downgrade is required due to the manual entry of the monthly BK payment.

**GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception is required.**

Lender must obtain documentation to verify that 12 months of the debt restructure plan has elapsed and retain in their permanent loan file.

### **CHAPTER 11, 12, OR 13 BANKRUPTCY (continued)**

**Completed/Discharged Plan – GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

**Completed/Discharged Plan (12 months or more) - GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception required.**

**Completed/Discharged Plan (less than 12 months) - GUS Refer, Refer with Caution, and manually underwritten files:**

**Credit exception required.**

Plans completed less than 12 months prior to submission to the Agency will require a credit exception. Lenders must retain documentation in their permanent loan file. Refer to guidance in the Credit Exception section.

### **CHARGE-OFFS**

A charge-off is a debt that was determined unlikely to be collected by the creditor due to substantial delinquency. Creditors may sell the debt to a collection company or pursue a judgment against the borrower if the statute of limitations has not expired to collect the debt. This adverse credit is reflected in the credit score.

The approved lender's underwriter must review all charge-off accounts and determine if the applicant(s) is an acceptable credit risk, regardless of GUS underwriting recommendation. USDA does not require charge-off accounts to be paid.

If the applicant has a repayment plan with the creditor for a charged off debt, include the payment in the Asset and Liabilities GUS application page or on the loan application.

**GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

**GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception is required.**

## COLLECTIONS

A collection is a debt that has been assigned/sold to a third-party debt collection agency due to negligent payment of the borrower. This adverse credit is reflected in the credit score.

The approved lender's underwriter must review all collection accounts and determine if the applicant(s) is an acceptable credit risk, regardless of GUS underwriting recommendation. USDA does not require medical collection accounts to be paid.

If the cumulative total of all non-medical collections exceeds \$2,000, the following options will apply:

1. Require payment in full of these accounts prior to loan closing;
2. Use an existing repayment agreement or require payment arrangements be made with documentation from the creditor and include the monthly payment; or
3. Include 5 percent of the outstanding balance as the monthly liability amount, no further documentation required.

**All open collection accounts on the credit report must be listed on the GUS Assets and Liabilities page under the Liabilities – Credit Cards, Other Debts, and Leases that You Owe section and/or on loan application.**

### **GUS Data Entry:**

- Collections that will be paid at or before loan closing should select the “To be paid off at or before closing” checkbox.
- If the collection is not required to be paid in full, the lender should select the “Omit” checkbox and provide an explanation in the additional data entry pop up box to state why the debt will be omitted from ratio consideration.

If a repayment agreement has a specified monthly payment, include that amount. Do not enter “\$1.00” in the monthly payment data field unless this is a documented repayment amount.

### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

### **GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception is required.**

### CONSUMER CREDIT COUNSELING - DEBT MANAGEMENT PLANS

Credit counseling provides guidance and support to consumers which may include assistance to negotiate with creditors on behalf of the borrower to reduce interest rates, late fees, and agree upon a repayment plan. The credit score will reflect the degradation of credit due to participation in this plan. Credit accounts that are included in the repayment plan may continue to report as delinquent or as late pays. This is typical and will not be considered as recent adverse credit. Lenders must retain documentation to support the accounts included in the debt management plan and the applicable monthly payment. Lenders must include the monthly payment amount due for the counseling plan in the monthly liabilities.

**GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

**GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception is required.**

The following must be documented and retained in the lender's permanent loan file:

- One year of the payment period of the debt management plan has elapsed;
- All payments have been made on time; and
- Written permission from the counseling agency to recommend the applicant as a candidate for a new mortgage loan debt.

### DELINQUENT COURT ORDERED CHILD SUPPORT

An applicant that is delinquent on court ordered child support that **is subject to collection by an administrative offset** is ineligible for a guaranteed loan unless the payments are brought current, the debt is paid in full, or otherwise satisfied by a documented release of liability.

An applicant that is delinquent on court ordered child support that **is not subject to an administrative offset** is ineligible for a guaranteed loan unless the applicant has an approved repayment agreement in place with three timely payments made prior to loan closing, the arrearage is paid in full prior to loan closing, or a release of liability is documented.

In all cases, the lender must provide certification of the applicant's eligibility as part of the application submission. Any documentation obtained to support the lender's certification to the Agency will be retained in the lender's permanent loan file.

### **DELINQUENT FEDERAL NON-TAX DEBT**

A non-tax Federal debt is a debt owed to the U.S. Federal Government other than Federal income taxes. Federal debts are typically discovered when the lender reviews the Credit Alert Verification Reporting System (CAIVRS) result, credit report, public records, or equivalent.

An applicant with a delinquent Federal non-tax debt is ineligible until the debt is paid in full, or a release of liability is documented. The lender must provide certification of the applicant's eligibility to the Agency as part of the application submission. Any documentation obtained to support the lender's certification to the Agency will be retained in the lender's permanent loan file.

### **FEDERAL TAXES**

Federal taxes are due each year on the date determined by the Internal Revenue Service (IRS). Taxpayers who owe taxes and do not pay in full by the filing date are determined delinquent by the IRS.

An IRS approved extension to file a tax return does not grant the applicant additional time to pay their taxes due. Applicants must pay their estimated income tax due by the IRS filing date or they are determined delinquent by the IRS. An applicant that has owed taxes on previous filed return(s) exhibits a pattern of taxes due, therefore an estimated tax payment must be made to the IRS by the specified deadline. The applicant may file their return at a later date and remain eligible for a guaranteed loan.

An applicant that has received tax refunds for previous filed return(s) may remain eligible with no estimated tax payment due to the IRS because they would not be determined delinquent. The applicant will remain eligible for a guaranteed loan.

#### **Repayment Plans:**

**No credit exception is required.**

An applicant with delinquent Federal tax debt is ineligible unless they have proof of repayment plan(s) approved by the IRS. A minimum of three timely payments must have been made on each active repayment plan(s). Timely is defined as payments that coincide with the approved IRS repayment agreement(s). The applicant may not prepay a lump sum at one time to equal three monthly payments to meet this requirement. Refer to Chapter 11 for monthly repayment requirements. The lender must provide certification of the applicant's eligibility to the Agency as part of the application submission. Evidence of the repayment agreement(s) and payment history used to support the lender's certification to the Agency will be retained in the lender's permanent loan file. While applicants with multiple approved IRS repayment plan(s) are eligible, the approved lender's underwriter must review and determine if the applicant(s) is an acceptable credit risk.



### **FEDERAL TAXES (continued)**

#### **Failure to File:**

Applicants that are required to file taxes but have failed to do so for the current or previous years are ineligible.

### **DISPUTED ACCOUNTS: NON-DEROGATORY**

A disputed account occurs when the applicant questions the validity of a transaction registered to the account. When a dispute is submitted to a creditor, a review is completed to determine if the debt continues to be due from the applicant. Most disputes are reviewed and finalized within 90 days.

#### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

A GUS Accept recommendation is required to be downgraded unless one of the following are met:

- The disputed tradeline has a zero balance;
- The disputed tradeline states “paid in full” or “resolved” on the credit report;
- The disputed tradelines are 24 months or greater;
- The disputed tradeline is current and paid as agreed;
- The payment stated on the credit report is included in the monthly debts;
- A documented payment from the creditor is included in the monthly debts; or
- Five percent of the stated account balance on the credit report is included in the monthly debts.

#### **GUS Refer, Refer with Caution, and manually underwritten files:**

**No credit exception is required.**

The applicant must provide the lender with applicable documentation to support the reason and basis of their dispute with the creditor. The documentation must be retained in the permanent loan file. Lenders must determine the impact of the disputed account on the repayment of the proposed mortgage debt. Each account must include the payment stated on the credit report, five percent of the balance of the account, or a lesser amount documented from the creditor.

### **DISPUTED ACCOUNTS: DEROGATORY**

Disputed derogatory accounts that must be considered are non-medical collections and accounts with late payments in the last 24 months.

For all GUS recommendations/loan submission types, the lender may exclude the following disputed accounts scenarios from further guidance in this section:

- Disputed medical accounts/collections;

**DISPUTED ACCOUNTS: DEROGATORY (continued)**

- Charged off accounts;
- Disputed derogatory accounts that are the result of identity theft, credit card theft, or unauthorized use when evidence (police report, attorney correspondence, creditor statement) is provided to support the applicant's explanation; or
- Accounts of a non-purchasing spouse in a community property state.

**GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

GUS Accept files with less than \$2,000 in disputed derogatory accounts will require the lender to determine if the disputed accounts may impact the applicant's ability to repay the proposed mortgage obligation.

Each account (excluding those listed above) must include a minimum monthly payment of:

1. The payment stated on the credit report. If no payment listed, use
2. Five percent of the balance of the account; or
3. A lesser amount documented from the creditor.

GUS Accept/Accept with Full Documentation files must be downgraded to a Refer when the applicant has \$2,000 or more collectively in disputed derogatory accounts in the last 24 months.

**Refer, Refer with Caution and manually underwritten files:**

**No credit exception is required.**

The lender must analyze the potential impact to the applicant's ability to repay the proposed mortgage debt with disputed derogatory accounts. Each account (excluding those listed above) must include a minimum monthly payment of:

1. The payment stated on the credit report;
2. Five percent of the balance of the account; or
3. A lesser amount documented from the creditor.

## GARNISHMENTS

**No credit exception is required.**

A garnishment is a legal process that instructs a third party to deduct payments directly from a debtor's wage or bank account for defaulted payments. A garnishment may be deducted by the debtor's employer and disclosed on earnings statements.

Garnishments must be included in the debt ratio. Garnishments manually added to the Asset and Liabilities GUS application page will not result in a manual downgrade of a GUS Accept/Accept with Full Documentation file underwriting recommendation. Review the debt type paid through the garnishment to ensure the applicant remains eligible for a guaranteed loan.

## NON-FEDERAL JUDGMENT

**No credit exception is required.**

A judgment is a formal decision made by a court following a lawsuit. The judgment is a legally enforceable court order which could result in various methods to collect the debt.

Court ordered judgments must be paid in full or have evidence of three timely payments made per an agreement with the creditor. The applicant may not prepay a lump sum at one time to equal three monthly payments to meet this requirement. The lender must retain evidence of the repayment agreement and payment history in their permanent file. Include the monthly payment (if applicable) in the debt ratio. A GUS Accept/Accept with Full Documentation file is not required to be downgraded due to the manual entry of the payment.

Confirm the Declarations in GUS and/or the loan application accurately reflect the presence of a judgment.

## NON-PURCHASING SPOUSE DEBTS (NPS)

Lenders must follow applicable community property state (CPS) lending laws when the applicant(s) and/or property reside in a CPS. The credit history of the NPS is not a reason to deny a loan application. Lenders are responsible to know CPS laws and requirements for the treatment of NPS debts.

The credit report for the NPS must be obtained outside of GUS and uploaded along with the complete loan submission. The NPS debts will be manually entered in GUS by the lender as required by law. Lenders will identify the NPS debts by selecting "Other" as the Account Type Description and entering "NPS debt" in the pop-up box.

### **NON-PURCHASING SPOUSE DEBTS (continued)**

NPS debt(s) that the lender has determined to exclude will not be entered into GUS. The lender will retain documentation in their permanent loan file that supports exclusion (a copy of the state statute that allows exclusion of the NPS debt).

A GUS Accept/Accept with Full Documentation file is not required to be downgraded due to the manual entry of NPS debts.

Some states have been identified as community property states: Arizona, California, Idaho, Louisiana, Nevada, New Mexico, Texas, Washington, and Wisconsin. Individual jurisdictions regarding community property regulations may change and the list above is not all inclusive. Therefore, it is the lender's responsibility to ensure compliance with these requirements.

### **DEED-IN-LIEU (DIL)**

A deed-in-lieu of (DIL) foreclosure allows the borrower to convey or deed all interest in a property to the lender to satisfy a loan in default and avoid foreclosure. The DIL will be reflected in the applicant's credit score and public records. Lenders must confirm the Declarations in GUS and/or on the loan application are completed accurately.

A DIL recorded 36 months prior to the date of submission to the Agency is not adverse credit. The 36-month period will begin on the date of the DIL or the date that the applicant transferred ownership of the property to the lender.

#### **GUS Accept/Accept with Full Documentation files:**

**No downgrade or credit exception is required.**

#### **Refer, Refer with Caution, and manually underwritten loan files:**

**Credit exception is required.**

A credit exception is required for a DIL within the 36 months prior to submission to the Agency. Lenders must retain documentation in their permanent loan file. Refer to the Credit Exception section for guidance.

An applicant that has a DIL recorded post-divorce/filed legal separation agreement and the home was awarded to the ex-spouse/remaining party may document the loan was paid as agreed prior to date of divorce decree/legal separation agreement. The payment history on the credit report or other documentation from the loan servicer/lender must be retained in the lender's permanent loan file to confirm eligibility.

## **FORECLOSURE OR REPOSSESSION**

A foreclosure is the legal process by which a lender takes control of a property, evicts the homeowner (if necessary), and sells the property to attempt to satisfy the debt. The current owner(s) is no longer able or willing to make the required or agreed upon payments as stipulated in the contract.

Repossessions occur when the borrower cannot or will not remit payment for the collateral secured with the lender. The lender may sell the collateral to satisfy the debt. A deficiency balance may remain. If there is a balance remaining, the outstanding debt would need to be treated the same as a collection account, unless there is documentation that the outstanding balance has been charged off. Refer to the Collections or Charge-offs section for guidance. These adverse credit actions will be reflected in the applicant's credit score and public records, as applicable. Lenders must confirm the Declarations in GUS and/or on the loan application are completed accurately.

### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

### **Refer, Refer with Caution, and manually underwritten loan files:**

**Credit exception is required.**

When an applicant has a foreclosure discharged or a repossession reported within the 36 months prior to submission to the Agency, this is considered significant derogatory credit and requires a credit exception. Lenders must retain documentation in their permanent loan file. Refer to the Credit Exception section for guidance. The 36-month period will begin on the date in which the title transferred from the applicant.

An applicant that has a foreclosure discharged or a repossession reported post-divorce/filed legal separation agreement and the home was awarded to the ex-spouse/remaining party may document the loan was paid as agreed prior to date of divorce decree/legal separation agreement. The payment history on the credit report or other documentation from the loan servicer/lender must be retained in the lender's permanent loan file to confirm eligibility.

USDA considers the loss of a timeshare adverse credit of a long-term obligation and not a foreclosure. This loss will be reflected in the credit score. Lenders must review the applicant's credit history to determine if they are an acceptable credit risk. **No credit exception is required for the loss of a timeshare.**

## SHORT SALE

A short sale allows a homeowner to sell their property for less than the balance due on the mortgage. All sales proceeds go to the lender. The lender will either forgive the difference owed or a deficiency judgment may be obtained to require the borrower to repay the lender all or part of the remaining balance. The short sale will be reflected in the applicant's credit score and public records. Lenders must confirm the GUS Declarations page and/or the loan application are completed accurately.

A short sale closed 36 months prior to the date of submission to the Agency is not adverse credit.

### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

### **Refer, Refer with Caution, and manually underwritten loan files:**

**Credit exception is required.**

A credit exception is required when the applicant has a short sale closed within the 36 months prior to submission to the Agency. Refer to the Credit Exception section for guidance.

An applicant that has a short sale closed post-divorce/recorded legal separation agreement and the home was awarded to the ex-spouse/remaining party may document the loan was paid as agreed prior to date of divorce decree/legal separation agreement. The payment history on the credit report or other documentation from the loan servicer/lender must be retained in the lender's permanent loan file to confirm eligibility.

## PREVIOUS USDA LOSS

An applicant with a previous Section 502 Single Family Housing Direct or Guaranteed loan that resulted in a loss paid by the Federal government within seven years **prior** to the date of submission to the Agency is considered significant derogatory credit and must provide the lender with the following information:

- Explain and document the circumstances that led to the loss paid on their behalf. For example, if the loss was due to reduced wages, IRS tax transcripts would document the loss of income. Medical explanations are not required to submit private health information. Lenders must explain why the loss is unlikely to recur. For example, losses due to unemployment and no medical insurance would show a new stable work history with medical benefits; and
- The lender must provide the supporting documentation and recommendation for loan approval along with the final and complete application submission to the Agency. The lender's approval recommendation should include an explanation of positive aspects of the loan file which would attribute to future homeownership success. Examples include but are not limited to: Stable job time of 2 years or more, low qualifying ratios, reserves available post loan closing, etc. USDA will

### **PREVIOUS USDA LOSS (continued)**

review the explanation and supporting documentation and make the final determination of the applicant(s) eligibility for a new guaranteed loan.

### **RENT/MORTGAGE PAYMENT HISTORY**

An indicator of future mortgage payment probability is the applicant's payment of their current rent or housing. Lenders should include the current rent or mortgage payment amounts on the Income and Expenses GUS application page and/or the loan application.

#### **ALL GUARANTEED LOANS:**

Lenders should closely evaluate applicants that will pay a significantly higher proposed mortgage payment in comparison to their current housing payment, or who have had no previous housing obligations.

Applicants paying higher housing payments than what they are currently paying is considered a risk factor and can lead to mortgage default. The underwriter should review the impact of this risk and the probability that the applicants will be able to repay their new mortgage obligation as part of their review.

#### **GUS Accept/Accept with Full Documentation files:**

**No credit exception is required.**

No Verification of Rent (VOR) required.

#### **GUS Refer, Refer with Caution, or manually underwritten loan files:**

**Credit exception may be required.**

A VOR may be required. Refer to the GUS Underwriting Findings Report to determine if a VOR is required for a complete loan application.

All housing payments entered in GUS must be adequately verified and documented. Lenders are required to verify any housing payments made within the previous 12 months. Rent or mortgage payment histories from a family member or other interested party will not be considered unless 12 months of canceled checks, money order receipts, or electronic payment confirmations are provided.

Applicants with no verifiable history of housing payments are not automatically ineligible. The approved lender's underwriter must review the available documentation to determine if the applicant has an acceptable credit history and meets program guidance. One rent or mortgage payment paid 30 or more days past due in the previous 12 months is considered significant derogatory credit and will require a credit exception. Lenders must retain documentation in their permanent loan file. Refer to the Credit Exception section for guidance.